

# Lead Consultant – Land capability and soils (national)

Fulltime, permanent position, location flexible.

## TAKE YOUR SOILS CAREER TO THE NEXT LEVEL WITH PINION ADVISORY

Are you an experienced land capability and soils consultant who is passionate about working with primary industries to identify and implement best practice landscape and soil management?

Pinion Advisory is looking for a highly experienced and motivated land capability and soils specialist to lead our soil consulting portfolio, supporting a team of technical specialists and growing opportunities across Australia.

With location flexibility, this role will include opportunities to work locally, as well as develop and support exciting projects across Australia. Flexible working conditions can be negotiated.

The role will include a mix of field work, developing high quality and practical plans for clients, strategic planning and engaging in a wide range of business development activities.

If you are after a senior soils consulting job that still involves getting outside, we encourage you to apply for this role.

## WHO ARE WE LOOKING FOR?

Pinion Advisory is looking for a client focused, commercially oriented lead consultant, with a strong land capability and soils background.

Technical skill sets we are looking for include:

- The ability to conduct soil profile assessment and soil surveys across Australia
- Experience in determining land capability and suitability for changes in land use
- Knowledge and experience in agriculture and irrigation development
- Strong soil amelioration knowledge and skills
- An understanding of GIS and soil mapping packages

For success in this role, you will require:

- Tertiary qualification relevant to the technical scope of the role (e.g. natural resource management, soil science, geology, etc.)
- Minimum of 10 years of demonstrated experience in a similar (or relevant) role
- Minimum of three years demonstrated experience as a soil surveyor
- Experience in business development and project management

- Excellent oral and written communication skills, including the capacity to communicate effectively with clients from diverse backgrounds and cultures
- High level interpersonal, liaison and negotiation skills
- Accurate and systematic approach to work with the ability to prioritise competing tasks
- Excellent attention to detail, organisational and time management skills
- Well-developed leadership skills
- Ability to work autonomously and also effectively within a team
- High level of computer literacy, particularly Microsoft Office suite
- Demonstrated alignment to the company philosophy – its' vision, goals and culture
- Good knowledge of general workplace health and safety requirements, risk assessment and risk management
- Current driver's licence

## WHAT DO WE OFFER?

We provide a unique environment that blends the best of a professional workplace with a friendly and team-oriented culture.

The successful applicant will be offered:

- An attractive salary (plus super), which we would be pleased to discuss with you prior to application. Salary will be negotiated based on qualifications and experience
- A work vehicle
- A dynamic work environment, with offices across southern and eastern Australia, and opportunities to work in amazing landscapes further afield
- A culture that embraces diversity and flexible working arrangements, enabling our team members to enjoy their personal pursuits whilst also delivering excellent client service
- Ongoing investment in professional development
- Being part of the Pinion Advisory team - a leading, independent, Australian-owned company, as it develops its international potential
- The ability to shape your own career path, developing business in the areas you are passionate about
- Access to Pinion Advisory's internal mentoring program to help realise your full potential (or be a mentor yourself to less experienced consultants)
- An opportunity to work with leading professionals in a collaborative team environment

## WHO ARE WE?

Pinion Advisory is an Australian owned consultancy company, specialising in agribusiness, water and environmental solutions. Our mission is to have a positive impact and make a difference in the lives of our people, our clients and the world we live in.

Through our Pinion Global relationship, we work closely with international colleagues to offer local experience, with global connections and perspectives.




Pinion Advisory is regarded as an industry leader in Australia's agricultural, sustainability and water sectors. Our team of almost 100 people are located across Australia and have a long track record of working with family and corporate farms, processors, government bodies and industry organisations on property, regional and national-scale productivity and sustainability projects.

Our team's breadth of knowledge enables us to provide comprehensive services tailored to client's specific needs. We emphasise collaboration internally and with our clients to provide best practices tailored to meet their needs.

For more information about Pinion Advisory, visit our website [www.pinionadvisory.com](http://www.pinionadvisory.com)

## OUR SUSTAINABILITY COMMITMENT

Sustainability underpins everything we do – in our business and in our clients'. Pinion Advisory's ESG commitments are outlined below and are 'business as usual' for our company and team members.

	<p><b>Environmental</b></p> <p>We are committed to safeguarding the natural environment through our actions. We actively combat climate change, pollution, and environmental harm by integrating environmentally responsible and sustainable practices into all the services we offer to our clients.</p>
	<p><b>Social</b></p> <p>We're dedicated to managing our reputation and fostering positive relationships within the agricultural industry while upholding the highest ethical standards. Our commitment extends to creating a diverse and inclusive workspace that values all team members and leverages their diverse perspectives to deliver solutions that benefit the community.</p>
	<p><b>Governance</b></p> <p>We are dedicated to implementing and upholding ESG principles in our work. We've established a board-led team to monitor progress and drive continuous improvement. Our approach involves empowering employees to actively contribute to ESG goals, ensuring that our expertise in areas such as agricultural consultancy aligns seamlessly with these principles.</p>

## HOW TO APPLY?

For more information about this position and our company please visit our website <https://www.pinionadvisory.com/join-our-team/> and download the Expressions of Interest document from the link within the Lead Consultant – Land capability and soils (national) vacancy.

If you wish to have a confidential discussion regarding the specifics of the role, please contact Kathy Woodrow on 0439 541 858.

Applications may be made by submitting a resume and a cover letter of no more than two pages to [kwoodrow@pinionadvisory.com](mailto:kwoodrow@pinionadvisory.com).

Please ensure **Job ID PAHR269** is quoted in all communications.

The **closing date for applications is 2 August 2024**, however we reserve the right to conduct interviews and appoint a candidate to the position prior to the closing date.

All submissions and enquiries will remain confidential.

Strictly no agencies.